



**Annual Work Plan  
EFY 2010  
United Nations Development Programme  
Ethiopia**



Project Title: **Capacity Strengthening for Industrial Development**

*Empowered lives.  
Resilient nations.*

UNDP Pillar: Inclusive Growth and Structural Transformation

**Expected UNDAF Outcome 2:** By 2020 private- sector driven manufacturing and service industry sector growth is inclusive, sustainable, competitive and job rich

**Expected UNDAF Outputs:** **Output 2.2:** Priority manufacturing sectors identified in the GTP are more inclusive, job-rich, productive and competitive in regional and international markets. **Output 2.3:** Private sector enterprises have improved skills, knowledge and technological capacity for increased productivity and competitiveness.

**Expected Project Output(s):** i) Government's policy review and regulatory capacity in Ministry of Industry strengthened for increased private investment in micro, small and medium enterprises (MSMEs); ii) Ethiopian manufacturing and service industries, especially medium and large enterprises sustainably improved their competitiveness through 1)value chain analysis and cluster development 2) enhanced labour productivity iii)Private sector support-giving institutions and MSMEs have improved skills, knowledge, and improved technological capacity

**Government Coordination Agency:** Ministry of Finance and Economic Cooperation

**Implementing Partner:** Ministry of Industry

**Responsible Parties:**

**Brief Project Description**

During the GTP II period the industry sector is anticipated to be given a tremendous priority. In 2015/16 The share of industrial sector in the country's GDP has reached 16.7% in 2015/16 and registered a growth rate of 20.6%. Though the industrial sector is witnessing growth in all arenas, its contribution to GDP and capacity to generate foreign exchange as well as employment creation have fallen short of the expected target. UNDP has been supporting the industrial transformation agenda of the country since GTP I. The overall objective of the programme is to generate a fundamental transformational change in the scale, quality, diversity and socio-economic benefit of the nation's agro industrial sector. The socio-economic purpose underpinning this transformation is to generate wealth and increased foreign exchange earnings, local employment creation, and diversification of local economies. The project will be catalytic in building national capacities for agro industrial development and contribution to the attainment of development goals set in the Growth and Transformational Plan (GTP II) with specific focus on development of a sustainable and economically viable agro industrial sector. The project outputs will contribute to the optimization of the sector's potential through agro industrial parks development, product diversification, market & investment promotion as well as agro industrial research and technology transfer. In this regard, the project is expected to strengthen industrial technical and policy advisory capacity as well as facilitates the creation, acquisition and use of proven knowledge and technologies in agro industrial development. The project is, also, designed to be collaborative and inclusive involving federal and regional public institutions working in partnership with indicated UN agencies, donors, the private sector and local communities.

UNDAF Programme Period: 2016-2020

Key Result Area: **Poverty Reduction**  
Atlas Award ID: **00070488**  
Start date: **January 2013**  
End Date: **June 2018**  
PAC Meeting Date:  
Management Arrangements: **NIM**

<b>EFY 2010 AWP budget:</b>	<b>US\$ 791,136.64</b>
Total resources required	US\$ 791,136.64
Total allocated resources:	US\$ 614,514.64
• Regular (TRAC)	<b>US\$ 614,514.64</b>
• Other:	
○ Donor	
○ Government	
Unfunded budget:	_____
In-kind Contributions	Office Space

Agreed by Ministry of Industry:

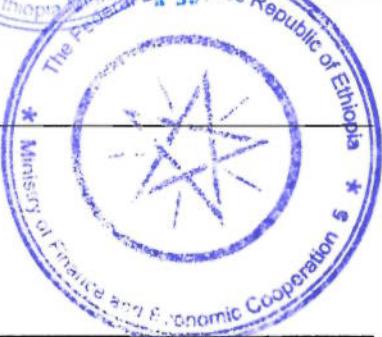


Date:

Agreed by MoFEC:

  
Admasu Feyisa  
UN Agency, C... Facility &  
Regional Economic Cooperation  
Directorate Coordinator

Date:



Agreed by UNDP:



Date

**Annual Work Plan: Capacity Strengthening for Industrial Development -EFY 2010**

Expected Outputs	Planned Activities	ETHIOPIA FY 2010 Budget (USD)								Responsible Party	Source of Fund	Budget Description	Amount In USD															
		Q1		Q2		Q3		Q4																				
		UNDP FY 2017				UNDP FY 2018																						
		Q3		Q4		Q1		Q2																				
<b>UNDAF Outcome 2: By 2020 private sector driven manufacturing and service industry sector growth is inclusive, sustainable, competitive and job rich</b>																												
<b>Output 1: Government's policy review and regulatory capacity in industrial development strengthened for industrial sector transformation and increased private investment in medium and large enterprises (MISMEs)</b>																												
<u>Baseline:</u> Insufficient industrial advisory services	<u>Indicator:</u> No of industrial services advisor placed	<u>Action:</u> Sector wide Advisory services provided to government policy makers/officials for enhancing industrial development		30,000.00		30,000.00		30,000.00		MOI	UNDP	International Technical Advisor	120,000.00															
<u>Target:</u> 1 Industrial service advisor placed to provide guidance on transformational programme/project identification		<u>Action:</u> Placement of competent industry sector-wide advisor								MOI	UNDP	National Technical Advisor	22,500.00															
<u>Baseline:</u> Non-existent programmes coordination support services provided	<u>Indicator:</u> No of technical advisor/programme coordinator placed	<u>Action:</u> Industrial programmes coordination support services provided to enhance industrial planning and programming		7,500.00		7,500.00		7,500.00		MOI	UNDP	National Technical Advisor	22,500.00															
<u>Target:</u> 1 Technical advisor/programme coordinator placed		<u>Action:</u> Placement of competent technical advisor/programme coordinator								MOI	UNDP	Service procurement	105,859.00															
<u>Baseline:</u> Non-existent Enterprise Resource Planning (ERP) System	<u>Indicator:</u> No of Enterprise Resource Planning (ERP) System installed	<u>Action:</u> Enterprise Resource Planning (ERP) System placed at selected regional industrial parks development corporations		52,929.50		52,929.50		52,929.50		MOI	UNDP	Service procurement	105,859.00															
<u>Target:</u> ERP System installed in 4 regional industrial parks development corporations		<u>Action:</u> Procure and install the system competent IT firm								MOI	UNDP	Service procurement	105,859.00															
<u>Subtotal (Per Quarter)</u>		30,000.00		37,500.00		90,429.50				MOI	UNDP	Service procurement	105,859.00															
<u>Subtotal (Per Half Year)</u>		67,500.00				180,859.00				MOI	UNDP	Service procurement	105,859.00															
<u>Subtotal (FY 2010)</u>						248,359.00				MOI	UNDP	Service procurement	105,859.00															
<b>Output 2: Ethiopian manufacturing and service industries, especially medium and large enterprises sustainably improved their competitiveness through 1) value chain analysis and cluster development 2) enhanced labor productivity</b>																												
<b>2.1. Activity: TAIPs and Cluster Developed on selected domestic industries with priority industries (small &amp; medium)</b>																												
<u>Baseline:</u> No clusters developed targeting import substituting industries with focus on priority sectors	<u>Indicator:</u> No of clusters developed	<u>Action:</u> Financial management study for 4 Regional Industry Park Development Corporations		68,189.00		68,189.00		66,622.00		MOI	UNDP	International & Local Consultant + travelling costs + transport	-															
<u>Target:</u> Amhara and Oromia regions developed at least 3 models of cluster.		<u>Action:</u> Undertake structural design of selected SME clusters based on the SME cluster for agro industry development master plan		40,000.00						MOI	TBD	International firm	203,000.00															
<u>Baseline:</u> No clusters developed targeting import substituting industries with focus on priority sectors	<u>Indicator:</u> No of clusters developed	<u>Action:</u> Industrial transformation leadership/skill development training for the regional industrial park development corporations CEOs, deputy CEOs, technical experts and clusters in selected regional destinations		100,000.00						MOI	TBD	International firm	40,000.00															
<u>Target:</u> Amhara and Oromia regions developed at least 3 models of cluster.		<u>Action:</u> Environmental and impact assessment study for SME clusters in selected regional destinations		50,000.00		50,000.00		50,000.00		MOI	UNDP	Local/international firm	100,000.00															
<u>Subtotal (Per Quarter)</u>		68,189.00		208,189.00		116,622.00		50,000.00		MOI	UNDP	Local/international firm	100,000.00															
<u>Subtotal (Per Half Year)</u>		276,278.00				166,622.00				MOI	UNDP	Local/international firm	100,000.00															
<u>Subtotal (FY 2010)</u>						443,000.00				MOI	UNDP	Local/international firm	100,000.00															
<b>Output 3: Private sector support-giving institutions and SMEs have improved skills, knowledge, and improved technological capacity</b>																												

Expected Outputs	Planned Activities	ETHIOPIA FY 2010 Budget (USD)								Responsible Party	Source of Fund	Budget Description	Planned Budget Amount in USD															
		Q1		Q2		Q3		Q4																				
		UNDP FY 2017				UNDP FY 2018																						
		Q3		Q4		Q1		Q2																				
<b>UNDAF Outcome 2: By 2020 private- sector driven manufacturing and service industry sector growth is inclusive, sustainable, competitive and job rich</b>																												
Baseline: Insufficient capacity of development institutes to operate at full capacity		3.1. Activity: Enhanced knowledge on improving performance of private sector and private sector supporting institutions																										
Indicator: No of staff trained		<u>Action:</u> South south cooperation and knowledge exchange on industrial transformation																										
Indicator: No. of companies supported		<u>Action:</u> Industrial Parks (IP) conference																										
Target: Minimum 60 technical staff trained		<u>Action:</u> Conference on private sector development in Industrial and manufacturing sector in collaboration with African Development Bank (ADB)																										
Target: minimum of 100 companies supported with improved BDS		<u>Action:</u> Launch of the study on policies for accelerated investment and growth of industrial sub-sectors of Ethiopia																										
		<u>Action:</u> Launch of Improved participation and benefit for women in manufacturing sector policy study																										
Subtotal (Per Quarter)		10,000.00																										
Subtotal (Per Half Year)		20,616.64																										
Subtotal (EFY 2010)		50,616.64																										
Subtotal (EFY 2010) Direct Project Costing (8%)		30,750.26																										
Programme Total by Quarter		186,179.76																										
Programme Total by Half Year		408,231.26																										
Programme Total 2010 EFY		791,136.64																										

Note: DPS is only calculated on only available funds

TBD: Subject to available additional funding